April 14, 2017

National News

Message from the CEO

My last message to you in this email form was in February 2016. We recently concluded our 2016 business year with the big event known as our Annual Meeting. It was held on Friday, March 31st at the Embassy Suites in Oklahoma City. We had a very good turnout and we appreciate all the folks who took time out of their busy schedules to attend.

The National Livestock Companies awarded 21 scholarships at our recent Annual Meeting. There were 18 awards to high school seniors or current college students in the amount of $2,000 each. There were 3 awards to current vet med students or incoming vet med students in the amount of $5,000 each. Implemented in 2011, the National Livestock Scholarship program has invested $190,000 in the leaders of tomorrow. Please read about this year’s scholarship recipients in this issue. Details about our Scholarship Program can be found on our website located on the web at www.NationalLivestock.com or you can always call our offices and speak with Debbie Wedel for more details.

As you know, many livestock producers in Oklahoma, Kansas, Texas and Colorado had their lives changed forever on Monday, March 6th. On that day, wildfires swept across many areas of those states. Many lost their entire ranch including their homes and livestock. The National Livestock Companies helped with donations where possible and we provided freight for donated hay. Our thanks to NLCC customer Bill Hudspeth of Marietta, Oklahoma who rallied locals to donate hay, freight and time. Also, we thank NLCC customer Roger Callison who worked with us using his trucking company HTC Express to deliver several loads.
of hay. The Howard Ranch of Waurika, the Chapman Ranch of Mannsville, and the Cody Ranch of Coalgate donated hay. So many others who are too numerous to mention donated hay or money. Our daily financial partners at Bancfirst played a key role in our fundraising efforts. Thanks to each and every one of you! Maybe you donated a few hours to make phone calls and organize relief efforts, or you donated hay, donated money, feed, fencing materials, etc. Or, if you sent up extra prayers for the victims, or our first responders, thank you! All the events of the last month just remind us how great it is to work with the customers, employees and friends that we are blessed with.

On a different note, we want to recognize a very special employee in this issue. Craig Crabb, CPA, serves as the Chief Financial Officer of National Livestock Credit Corp., Superior Livestock Auction, and OKC West Livestock Market. Craig was recently named a "Trailblazer" from the Oklahoma Society of CPAs. This is a very prestigious award and we want to thank Craig for his efforts to make the National Companies the best they can be. Please see the special coverage in this issue about Craig's award.

Thank you for taking a few minutes to catch up with National News. You can click the "Join Our Mailing List" link below if you have received this email as a forward. Thank you very much for your patronage of National Livestock. Please use the email links to find information about all the services that the National companies offer including cattle marketing, order buying services, the Grazing Program and the Forward Hedging program. Galatians 6:10

Robert York
Chief Executive Officer
National Livestock Credit Corp.

More on NLCA

Recent OKC Market Report

Recent Southern OK Livestock Market Report

The staff and management of National Livestock Commission Assn. want to take this opportunity to thank you for your business! If you need market information or if there is anything we at National can do to help you when making your marketing plans, please give us a call.

Marketing of your livestock production is a very important part of your business and National understands its role in helping you with those decisions.

The almost daily changes in the market make it difficult to stay abreast of the current conditions. We understand that you depend on us to be informed, and we are ready to assist you in making your marketing plans. Your continued business is important to us!

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National Livestock's Craig Crabb Named "Trailblazer" by Oklahoma Society of CPAs
Be Passionate
By Steve Millam, CPA, PFS

The success of CPAFOCUS is a bit of a celebration.

Occasionally, in life, we meet people who we instantly know are special. They are full of life and community and personal growth. They have an innate desire for accomplishing their goals while uplifting those around them.

Each year, we nominate and select these individuals within our profession—the OSCPA Trailblazer. They are brilliant examples of the best new accounting professionals in Oklahoma. They truly reflect the passion and vision of all of us and make us proud to be fellow CPA's. Take a moment to read about each 2017 Trailblazer and understand their backgrounds and challenges to appreciate how far they’ve come.

Success comes in many forms. Perhaps the best form is one that you can’t see at all. In 1936, Parke E. Witzcuff penned an easy for Scouting magazine that included the now-famous quote, “A handkerchief from now to next century: what my bank account was, the sort of house I lived in, the kind of car I drove. But the world may be different because I was important in the life of a bird.” I’m going to modify the parenting only portion to also include interaction with callisters, clients, and friends. So read, “But the world may be different because I was important in the life of another.” Sometimes it’s not the outward appearance of success that is the most satisfying; it’s the inner peace of helping others.

As we all know, success is a journey and not a destination. People who follow this success-oriented success—swim happiness—is not a single moment in time upon reaching a goal. Success and happiness are daily. If you allow doing what you enjoy every day is already a success. Getting us to do what you are passionate about doing is a blessing beyond measure.

What do you think the world would look like if everyone—regardless of the specifics of their job—approached their work with passion? Even if you aren’t visibly pleased with your current job, approaching it aiming to do your best and giving your all would provide a hefty dose of inspiration to keep reaching for your goals. Every job worth doing is worth doing well.

When I was a child, and went with my mom to the store, like most kids, I asked for something almost every time we went. I would up please and tell her how much I wanted it. I remember she would reply, “Do you always get everything you want?” As children often do, I wanted the candy and would not take no for an answer. I would press on—and sometimes I would end up with whatever shiny new object I had convinced my mother I absolutely needed. I was persistent. Many adults seem to have lost this quality. How many times have you accepted “no” as an answer and moved on without trying again? Similarly, how many times have you encountered obstacles, even failures, and simply given up on that goal? Success is getting up one more time than you fell.

Here’s to the 2017 OSCPA Trailblazer—and all the OSCPA members. May you continue to inspire others, enjoy the journey, approach every day with passion and may you always get back up when you fall.

See you all at the Annual Members Meeting on June 9 in Tulsa.

Steve Millam
Craig Crabb, CPA

For Craig Crabb, CPA, vice president and chief financial officer with National Livestock Credit Corporation in Oklahoma City, Oklahoma, agriculture and accounting are his bread and butter. "I enjoyed working with our farming and ranching clients," said Crabb, who grew up in Shawnee, Oklahoma. "They reminded me of my granddad and many people I knew from my hometown. They were hard-working people who were relying on us to provide them with sound financial advice and tax planning. Since taking my current position, I have grown to respect the agriculture community even more. The people in this industry are hardworking, loyal and honest."

Crabb, an OKCPA member for seven years and a graduate of the University of Science and Arts of Oklahoma in Chickasha, Oklahoma, is a Children’s Council volunteer for Chapel Hill United Methodist Church.

While attending a cattle auction in Colorado, Crabb was asked to volunteer for the All American Beef Bash, a volunteer organization that sponsors meals and dances for military and their families. Crabb went down with the founder to donate the beef from the AABF jaguar.

"Mr. [Bill] Hambel served as a medic in Vietnam," Crabb explained. "When he came home, he was shortened and spit fires...he said that he wanted to give something back to those who give so much for me and my family."

For Crabb, it was a natural fit with what he is already doing. "We are helping soldiers feed America and make a livelihood doing what they love," he said.

Robert York, CFO of National Livestock Credit Corporation in Oklahoma City, said, "Craig is one of my most-trusted advisors. He maintains a level of work ethics and professionalism that is second to none. We desperately needed innovative young leaders in our industry, and, in Craig, we found one."
Our very own Craig Crabb, Chief Financial Officer of National Livestock Credit Corp., Superior Livestock Auction, and OKC West Livestock Market, was recently named a "Trailblazer" by the Oklahoma Society of CPAs. Click here to view larger.

2017-2018 National Livestock Scholarship Recipients
UNDERGRAD SCHOLARSHIPS - $2,000

Kent Christy (KC) Barnes, II, Hulbert, OK
Senior at Oklahoma State University, majoring in Animal Science with an option in Agricultural Communications. KC plans to further his education at OSU in the Master's Program studying Ruminant Nutrition. He then plans to attend Texas Christian University School of Farm and Ranch Management to finally work in the area of Agricultural Communications and Beef Nutrition. KC is a member of the Oklahoma State Meat Judging Team and is very active in several campus clubs and in the Greek community.

Maggie Base, Geary, OK
Sophomore at Oklahoma State University, working towards a double major in Agribusiness and Agricultural Communications. Upon graduation Maggie plans to work in an Agricultural field where she can use her skills effectively and work hard. Maggie is currently Vice President of the OSU Mat Maids and serves as a Student Academic Mentor for the Ag 1011 Class. She is active in the Aggie-X Club and is in the National Society of Collegiate
Jacob Base, Geary, OK
Senior at Geary, OK High School. Jacob plans to attend Oklahoma State University and major in Agribusiness. Jacob has been very active in Football, Wrestling, Baseball, FFA, and Beta Club. He plans to return to the farm after graduation from OSU.

Avery Caffee, Honey Grove, TX
Senior at Honey Grove High School. Avery plans to attend Texas State University, major in Animal Science, and pursue a career in cattle sales and marketing, along with running her own cow/calf herd. Avery has been active in FFA, BETA and Student Council. She has received the Texas Lonestar Degree and several Awards of Achievement including Livestock Production and Principles of Floral Design.

Victoria Chapman, Mannsville, OK
Freshman at Oklahoma State University, working towards a degree in Ag Business/Pre Law with a Minor in Legal Studies. After graduation she plans to attend law school in Oklahoma to focus on Ag Policies with the hope of having her own practice close to home. She also has aspirations to be the first female Secretary of Agriculture in Oklahoma. Victoria was recently named an Outstanding Freshman and is in the National Society of Leadership & Success. She is also active in Greek life on campus and is a member of Block & Bridle.
Wyatt Clark, Antlers, OK
Senior at Antlers High School, planning to attend college in Oklahoma and study Agribusiness. Wyatt has been active in Football and was named the 2015 All District Defensive Lineman of the Year and in 2016, the All District Player of the Year. He is also active in Track and FFA. Wyatt is a published Poet and had a poem published in A Celebration of Poets in the Fall of 2016. He plans to work in Ag Business upon college graduation.

Taylor Copeland, Antlers, OK
Sophomore at Oklahoma State University, majoring in Animal Science/Biotechnology. Taylor was named a Top Ten Freshman Woman in 2016 and has been inducted into the National Society of Collegiate Scholars. She is also on the President's Leadership Council and active in Collegiate Cattlewomen. After obtaining her Animal Science Degree, Taylor plans to pursue a Medical Degree, return to rural Oklahoma, and continue her family's beef production operation, along with a medical practice.

Lena Darby, Buna, TX
Senior at Buna High School. Lena plans to attend Sam Houston State University and major in Animal Science. Upon graduation she will apply to the Texas A&M University Veterinary Medicine Program. Lena plans to establish her own vet clinic and focus on large animal health. She has been very active in FFA and Livestock Judging and after graduation would also like to help students throughout their junior careers in the show industry.
Justin Dewbre, Blanchard, OK
Senior at Dibble High School. Plans to attend Oklahoma State University and major in Agricultural Business and Communications. Justin is currently serving as President of his FFA Chapter as well as being active in Student Council and FCA. Justin plans to seek a career as a Public Relations Specialist in the beef cattle industry.

Samantha Howe, Sulphur, OK
Junior at Oklahoma State University, pursuing a degree in Animal Science with an option in Biotechnology and a Minor in Microbiology. She is currently working as an undergraduate research assistant, working to find the specific gene or set of genes responsible for drought tolerance in cattle. She plans to continue Genetic Research in cattle upon graduation and would like to research cattle genes in relation to methane emissions. Samantha is active in her Sorority and has been inducted into the National Society of Collegiate Scholars. She is very active on campus in several organizations as well as several Community Service activities. Samantha became BQA (Beef Quality Assurance) certified in 2016 and has also graduated from the Masters of Beef Advocacy Program.

Mary Ellen Jensen, El Reno, OK
Junior at Oklahoma State University, in the College of Agriculture. Pursuing a degree in Biochemistry and Molecular Biology; Pre-Med. Mary Ellen's long range plans include a DO degree from the OSU College of Osteopathic Medicine and also a Master's Degree
in Business. Her hope is to ultimately return to her hometown and practice primary care medicine in a rural area. In addition to her studies Mary Ellen manages to be very involved in student organizations and in various volunteer organizations. She has been inducted into the National Society of Collegiate Scholars, Alpha Epsilon Delta Pre-Health Honor Society, and the Tri Beta Biological Honor Society. She still manages time out of her schedule to volunteer at a Nursing Home and to tutor Stillwater High School students.

Seth Petzold, Elmer, OK
Freshman at Western Oklahoma State College, majoring in Agribusiness. Seth has been very active in Baseball, FFA, and 4-H, being named the All District Utility Play of the Year his Senior year in High School. He continues to play baseball at WOSC as well as being active in FCA. He is also a volunteer on the Elmer Rural Fire Department. After completing his Associates Degree at WOSC, Seth plans to transfer to Oklahoma State University where he hopes to also play baseball for the Cowboys. He plans to return to the family wheat, cattle, alfalfa, and peanut operation in Southwest Oklahoma.

Will Shelby, Madill, OK
Senior at Madill High School and concurrently attending Murray State College in Tishomingo. Plans to attend Connors State College and pursue an Associate's Degree in Agriculture with further plans to transfer to Oklahoma State University to study Animal Science and eventually attend Vet School to become a DVM. Will plans to continue Livestock Judging at Connors State and then at OSU. In Vet School, Will plans to specialize in large animal reproduction physiology and eventually become a large animal bovine vet in rural Oklahoma. He has been very active in FFA, 4-H, and Wrestling and has been named the Valedictorian for his graduating class this year. He was also named the Marshall County 4-H Hall of Fame Winner in 2016 and has won several Livestock Judging Awards throughout High School. Will won the Regional Wrestling Tournament this year and was just recently awarded as the FFA SE District Star in Placement.
Jaclyn Shirley, Coalgate, OK
Senior at Oklahoma State University, studying Agribusiness with a Finance Option. Jaclyn plans to further her education in Graduate School under the Masters of International Finance Program. She has worked at the Shamrock Bank in Coalgate the last three summers and enjoys the banking industry. She is now working for Invest Financial in financial planning. Upon graduation she plans to return to rural Oklahoma and assist her family with the cow/calf operation while building her own herd. Jaclyn is very active on campus and is currently serving as the Aggie-X President. She is also involved with Collegiate Cattlemen's and was selected by the group to represent OCCW at the NCBA convention in Nashville this past February. Jaclyn was also selected to participate in the Beef Tour of New Zealand with the OSU Animal Science Department in 2016.

Jarred Strate, Fairmont, OK
Junior at Oklahoma State University, pursuing a degree in Agribusiness. Jarred plans to pair the technical skills he has learned through welding and natural gas compression courses to pursue a career in Agriculture manufacturing and/or processing. Jarred received the American Farmer Degree in 2015 and is involved in the Oklahoma Junior Cattlemen’s Association and the Oklahoma Junior Angus Association. He has been very active in other various organizations and has participated in several volunteer opportunities, including Our Daily Bread Soup Kitchen and Angel Tree Fundraisers.
Addison Stuver, Teague, TX
Sophomore, currently attending Texas A&M University and pursuing a degree in Animal Science. Upon graduation will either go to Vet School or pursue a Doctorate to become a Professor. Addison is active in the Saddle and Sirloin Club and enjoys golf and volleyball.

Lane Ullrich, Ramona, OK
Senior at Caney Valley High School. Planning to attend Oklahoma State University and major in Agricultural Education. Lane plans to teach FFA in Oklahoma while at the same time continue to be involved in the family cattle and farming operation outside of Ramona. Lane has been involved in several Tractor contests, placing 2nd in 2016 in the County Tractor Contest and as a State Qualifier in 2015. He has been active in FFA and received 3rd place in the 2015 State FFA Forage Production. He has also been in Track for 3 years, Good People Doing Good from 2016-2017, and has been concurrently enrolled at Rogers State University. He has also volunteered for the Ramona Clean-Up and the American Legion Revitalization.

Haley White, Hugo, OK
Freshman, currently attending Oklahoma State University and pursuing a degree in Animal Science and Business. Haley plans to help grow her family ranch and has a passion for helping combat world hunger in a growing population. She has been inducted into the National Society of Leadership and Success.

VET MED SCHOLARSHIPS - $5,000
Tyler Bell, Chelsea, OK
Tyler is currently in his second year in the College of Veterinary Medicine at Oklahoma State University. Tyler plans to build his own large animal practice in rural Oklahoma with interest in food animal and equine medicine. He has particular interest in reproductive services on cattle including AI and Embryo Transfer. Tyler continues to be active in several clubs for Vet Med students including being an Officer of OSU-CVHS Society of Theriogeneology and a member of OSU-CVHS American Association of Bovine Practitioners. Tyler has also completed several Summer Internships while at the same time continuing to operate his personal Farrier Service.

Braxton Butler, Virgil, KS
Senior at Kansas State University, studying Animal Science with a Pre-Vet Option. Braxton has been accepted into the College of Veterinary Medicine at KSU through the Early Admit Program and will begin classes this fall. Braxton plans to return close to his hometown upon Vet School graduation to practice, as well as to assist in maintaining the family herd of Registered Hereford Cattle. Braxton has been very active on campus as a member of the Collegiate Cattlemen's Club, Block and Bridle Club, Heifer International, and the Pre-Vet Club.

Maggie Massey, Butler, MO
Maggie is currently in her first year at the Kansas State University College of Veterinary Medicine. Maggie plans to be a large animal
Vet in a rural community. She has a passion for reproductive technologies and a drive to further advance cattle production. Maggie has been a member of the Mizzou Meat Judging Team and has also been active in her Sorority. She is listed in the National Society of Leadership and Success and well as being a member of Sigma Alpha Pi, the Honor Society of Leadership and Success. Maggie is also a member of the Mizzou Collegiate Cattlemen, MU Block and Bridle, and the American Embryo Transfer Association.